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Regarding the Dimoen Project 07/04/2016

Dear Mr Magee

Thank you for the information which was most interesting and intriguing, the concept of the Dimoen Endoscope and its associated innovations is quite remarkable, this development will almost certainly make the majority of systems around and processes around the reprocessing and use of Endoscopes redundant.

As Head of Engineering Service at market leader, Getinge UK Ltd and Lancer UK Ltd I can say without reservation that Dimoen will revolutionise Endoscopy services, this will impact on the business of these global companies as almost immediately the billions of pounds of revenue in market share from the sale of equipment, disposables (chemistry/filters), maintenance (validations/repairs) will undoubtedly be lost to them.

The revenue lost to Getinge Global and others like them (Cantel Medical/Olympus Medical) will certainly transfer to manufacturers of disposable solutions; in my opinion Dimoen will be the first to succeed in this area.

Throughout the world, in Europe and in the UK the Department of Health, National Institute of Clinical Excellence and Medicines and Healthcare products Agency advise under best practice guidelines that wherever a surgical or medical disposal alternative can be used and this is clinically, financially and positively beneficial to patient outcomes it must be considered and utilised accordingly.

In the case of Dimoen I must congratulate you on the concept and design of Dimoen, during my 30 year career as an engineer rarely have I seen such innovation in solving present and future identified infection prevention issues.

It is becoming apparent that In the future Endoscopes will need to sterile (not simply washed and disinfected) , at the moment the journey to sterility will cost countless billions – with Dimoen you have both solved present issues and prevented global spend on an astronomical scale, I wish you every success with the project

Yours Sincerely

Anthony Sullivan

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